

Enterprise Mobility Solution

(USSD Technology)



Glimpse of USSD Service Offering for Enterprise (1/2)



Retail & FMCG



Search Cashless Hospital List

Buy or Renew policies

Contact Insurance Agent

Calculate annual premium

View Terms & Conditions

Fill Insurance form on USSD

Lead Generation & Sales Target info

Modify policy plans & manage account



Insurance **Transportation**

- Feed Customer details
- Feed consignment info
- View & Purchase Ticket
- Track courier location
- Send order confirmation
- Purchase via Cash on Delivery
- Send cancellation request
- Broadcast delay in delivery
- Report demurrages



Energy, Utilities & Public Services

- View Billing Details
- Water, Electricity bill payments
- Customer Profile Management
- File Complaint/ Send order request
- Call back request to customer care
- View Government Norms
- Check Emergency Helpline numbers via USSD
- Search Nearest Office/ Outlets



- View Product Description, catalogue
- Send Returns & Claim request
- Contact customer care, Lead generation
- Conduct surveys, Customer Feedback
- Share Inventory information
- Search Nearest outlets
- Payment transactions, Online Purchases
- Broadcast Discount offers, Upsellingcross selling messages



Banking & Financial Services

- View Account Balance
- Lead generation for Mutual Funds, Home Loans, Car Loans, Mortgages
- Send Credit card Request
- Sharing Sales Target
- Nearest Bank & ATM locator
- Check Monthly due amount
- Pending Installments
- Credit debit transaction History



Telecom

- View Prepaid & Postpaid Account **Balance**
- Send new VAS service request like 3G/4G. Caller tunes etc...
- Payment Transactions
- View Previous & Current Usage, Bills
- Nearest outlet locator
- View Recharge Options
- Enable/ Disable request
- Broadcast Promotional Messages



Health Services

- Book Appointment Via USSD
- View Patient History
- Check Normal ranges for Health check-up reports
- Contact Customer Services
- View Emergency Helpline Numbers
- List of Nearby Medical Services like Dental, Gynecology etc..
- View Health Tips, Precaution Measures
- Broadcast Public Welfare Messages
- View Blood test reports
- Check Health check packages by different vendors

Media, Publishing & Entertainment

- News feeds, RSS Feeds
- Category-wise content like sports etc..
- View Blog Content, Access Website Content
- Connect to Social Media Networks Like Facebook
- Chat Messenger Via USSD
- View Public Announcements, cricket scores
- Check TV channels Schedule
- View & Book Cinema Hall Movies
- Search for Popular, Recent Magazines, Books

Glimpse of USSD Service Offering for Enterprise (2/2)



Gambling

- View Authentic Gambling Venues
- Check reviews of gambling Venue/ Casinos

- Book your slot
- View Gambling results
- Access Contact details



Sales Force Management

- Share Sales Target Info
- Weekly, Monthly, Yearly Sales figures
- Lead generation

- Customer feedback, CSAT Ratings
- View Customer Information
- Track Sales History



HRO

- Recruitment & Staffing Status Check
- Attendance Management
- Compensation & Benefit Administration

- Leave Management
- Request Approval
- HR Event Announcements
- Cab Status- Pick & Drop



Food ordering

- View Food order Status
- Check Food Bill to be paid on delivery
- Search Nearest Food outlets by food category
- View Hotel/Restaurants Reviews
- Access Contact details



Portals

- Search Engines e.g.. Google.com
- Job Portals e.g.. Indeed.com
- Discussion Forums
- View Blog post & Articles



Data Reporting

- View Sales Report
- Action Plan for Next Quarter
- Transaction Summary

- Region-specific Reports
- Root Cause Analysis results
- CSAT Scores
- Daily, Monthly, Weekly Figures

*The final Scope of work for USSD is designed as per Customer requirement

1

Global Reach – Easy access of contents to all stakeholders, Improve Speed to market at lesser design cost

2

Reducing Capital Requirements-Readily available infrastructure -Use of a hosted shared solution, significantly reducing capital requirements and in-house mobile technical skills 3

No hassles to approach telecom operators – Leverage InfoTek's telecom operators partnerships spread globally

4

Facilitated billing, technical and operational relationships and interfacing across mobile operators (single point of contact in InfoTek)

5

Professional services assistance,Broadcast Promotional Messages

(

MIS Reports and Analytics - Daily mobile number wise transaction reports (standard) over automated emails sent EOD. Captures customer specific all transactions in a day









Case Studies



Insurance Organizations





1 View, Buy & Renev

View, Buy & Renew Health & Travel Insurance Plans Facility for customer to calculate Insurance premium

3

Check Cashless Hospital
List near your area

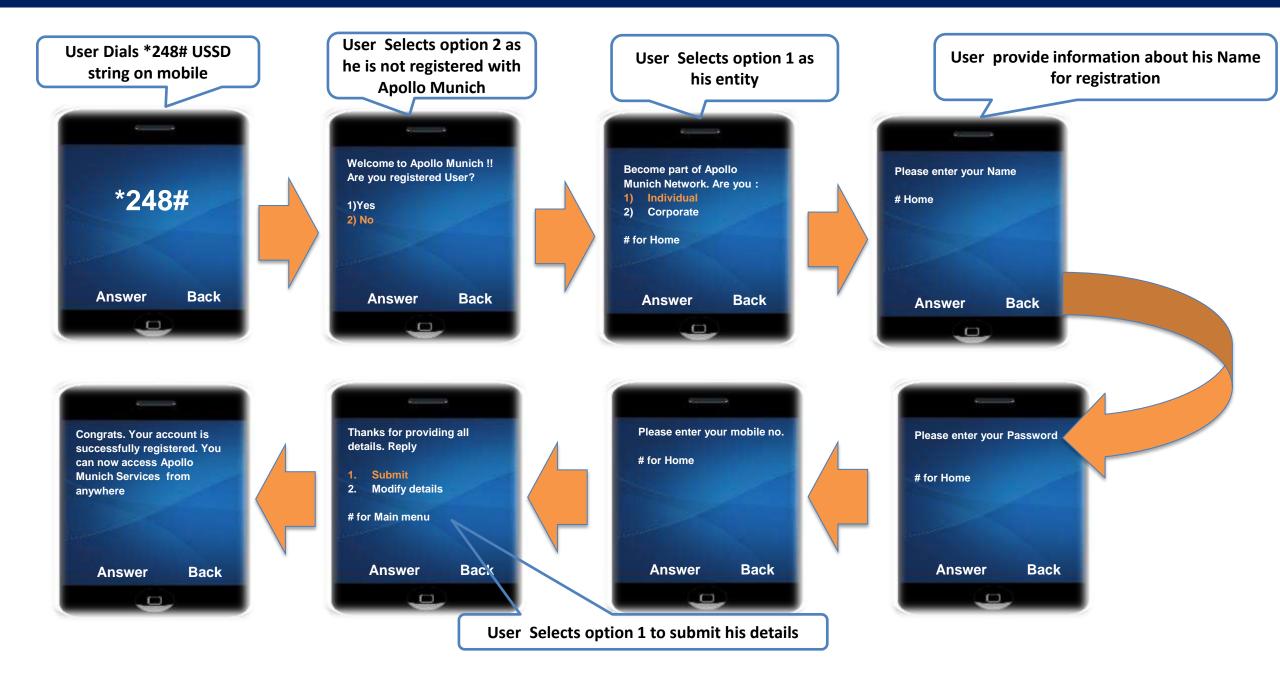
4

Contact customer
Service team of Apollo
Munich

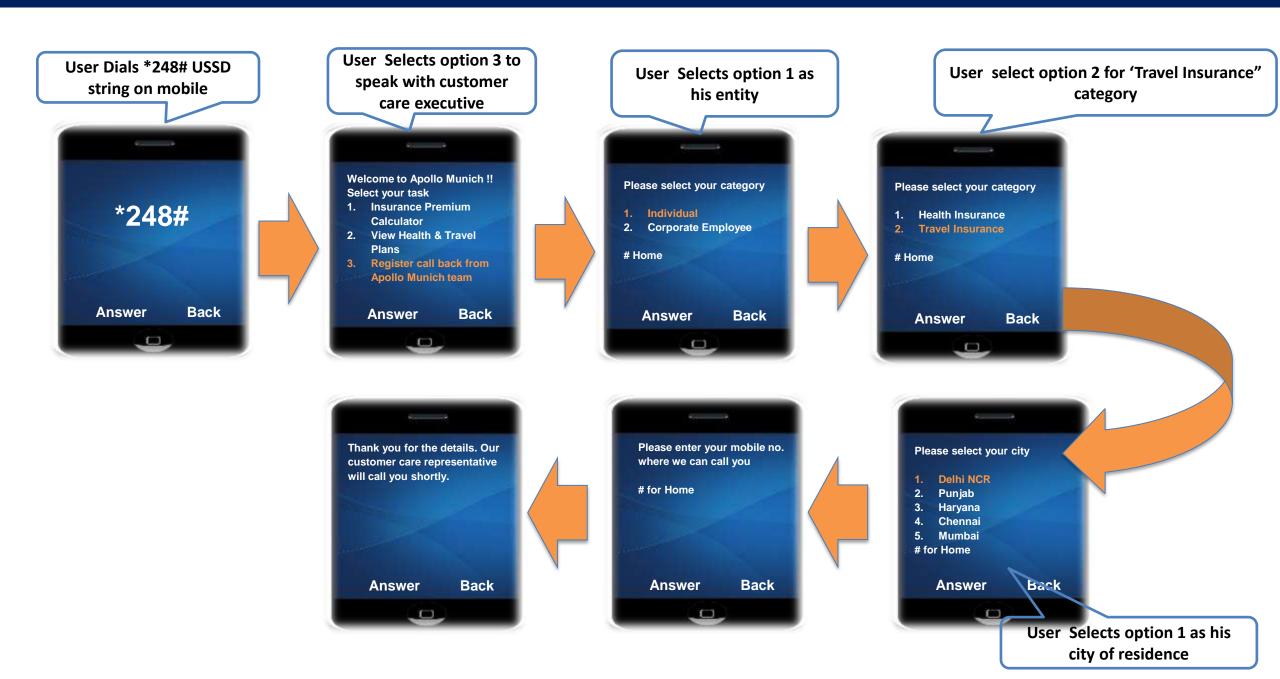
5

Manage Account details & Sign-up

Scenario 1- Sign-up process for Individual



Scenario 2-Lead Generation





USSD services help NGO communities in water supply issues, sanitation, power, livelihoods, education, health care, housing & other challenges

Register to NGO
network- Allow
Rural & needy
population to
register their
address & contact
no.

Register
Complaint- users
can register their
problems/complain
ts on USSD

Become a NGO
Volunteer- Submit
your details & send
request to become
a Volunteer in
NGO's social cause

View nearest NGO centre, details of concerned official, contact no., email id etc..

Give Feedback via
USSD for NGO work

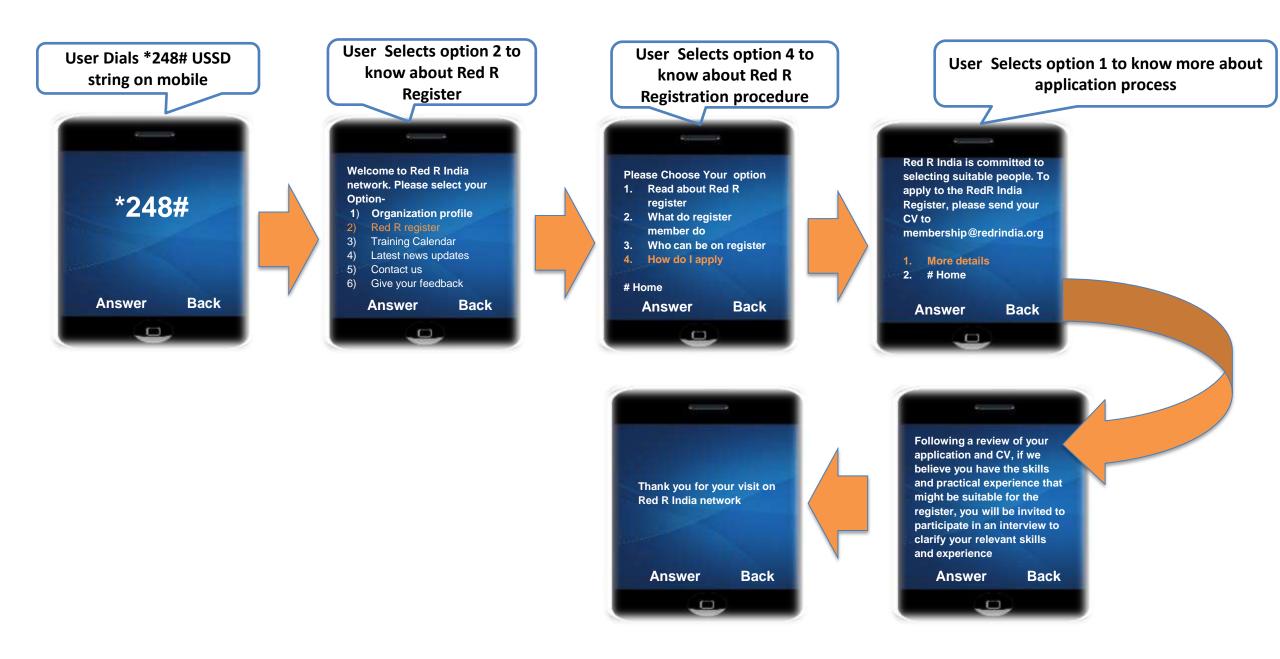
View Donor
agencies –NGO
partners, fund
collection centres

Send Call-Back
request via USSD
for donation,
donation collection
at doorstep

View NGO's
development plans
for your region



Scenario 1- Send request to become a Volunteer in NGO's social cause





Manage your Account on the Move & Trade Partner logins

View d2h products description, ROI & South Packages

Search feature-Dealer, Recharge Dealer, customer care number

USSD as an alternative to SMS Recharge

Register STB Complaints via **USSD**

View Program Guide & Selfhelp Troubleshooting content

View Offers-New & Existing Subscription offers

Book d2h products online, Refresh Account

Lead Generation-Send New Connection request

View Long term recharge plans for First & Multi-room connection

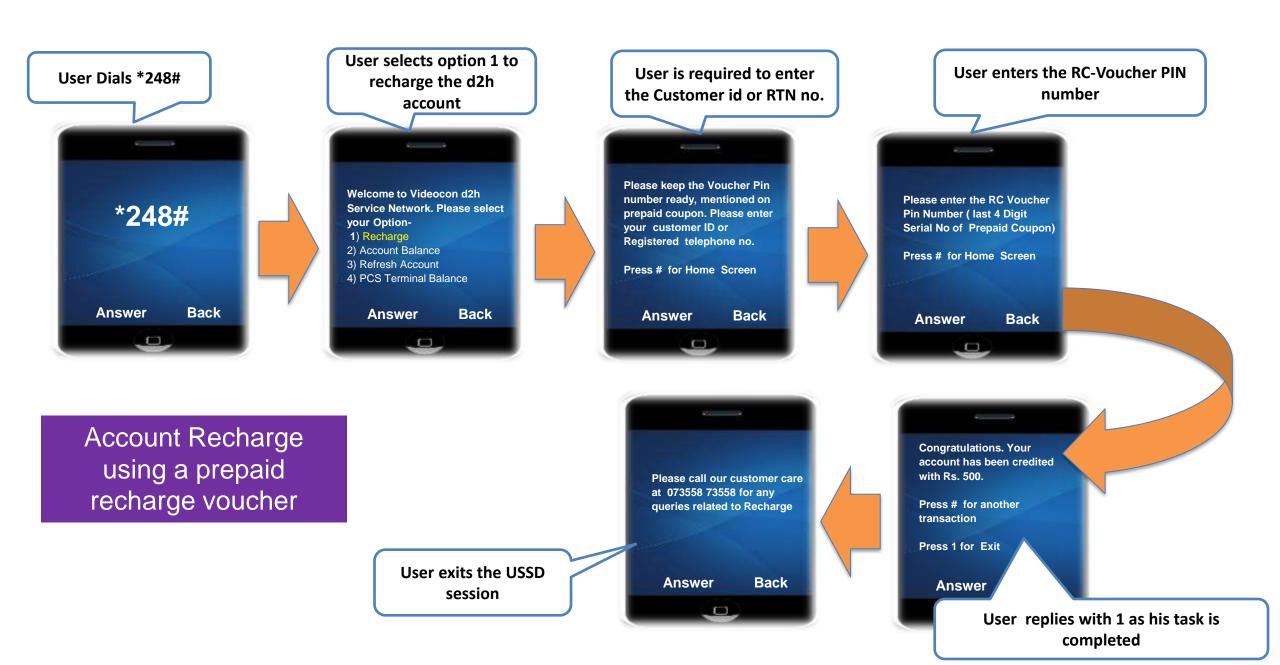
10

HD VIDEOCON GE GH viosocon (B)

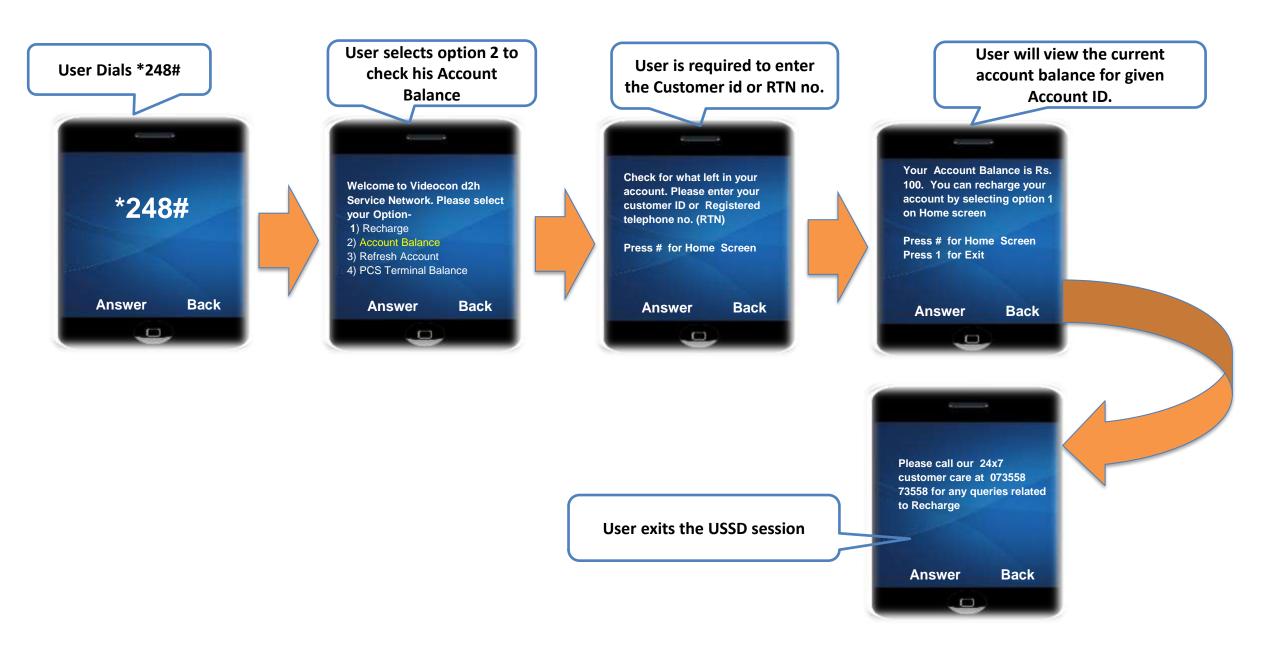
View Multiroom plans for North West & East India Regions

Check FAQ's, **View Account Balance**, Next Recharge date

Scenario 1 – Account Recharge Via USSD Platform



Scenario 2 – Check Account Balance against your Customer ID or RTN no.



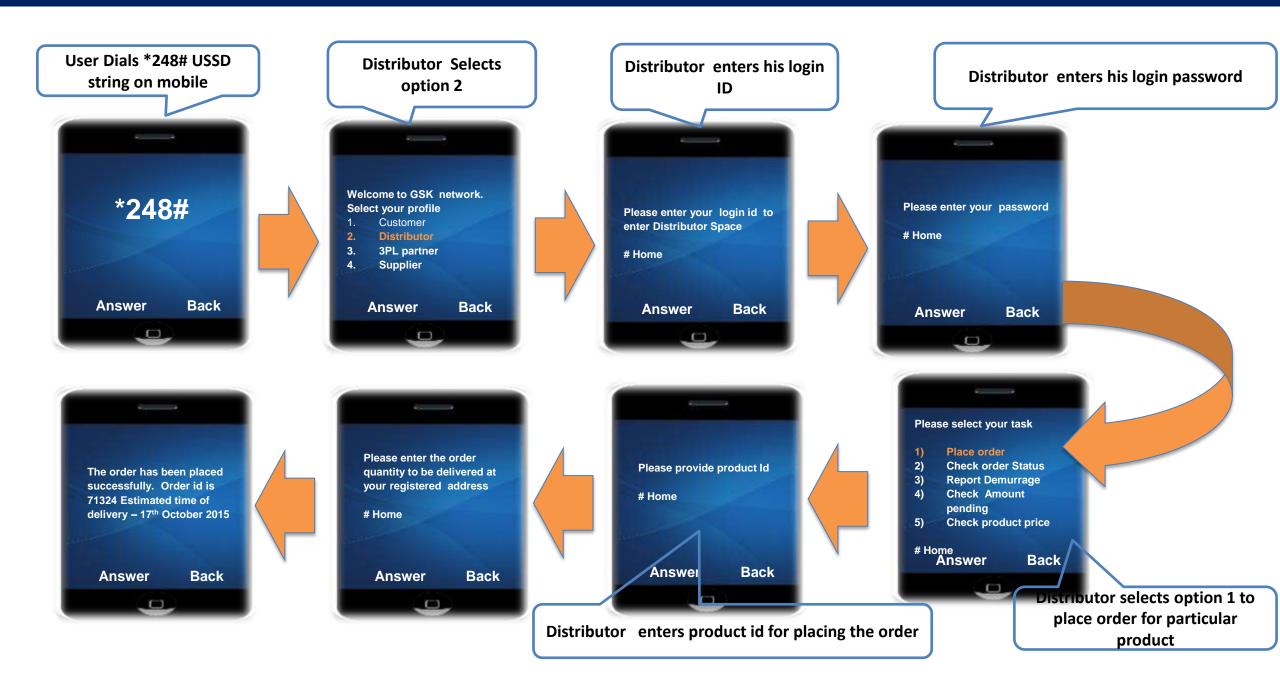


USSD can add as a wing to access Supply Chain Information USSD Platform will allow GSK Customers & Business partners to:

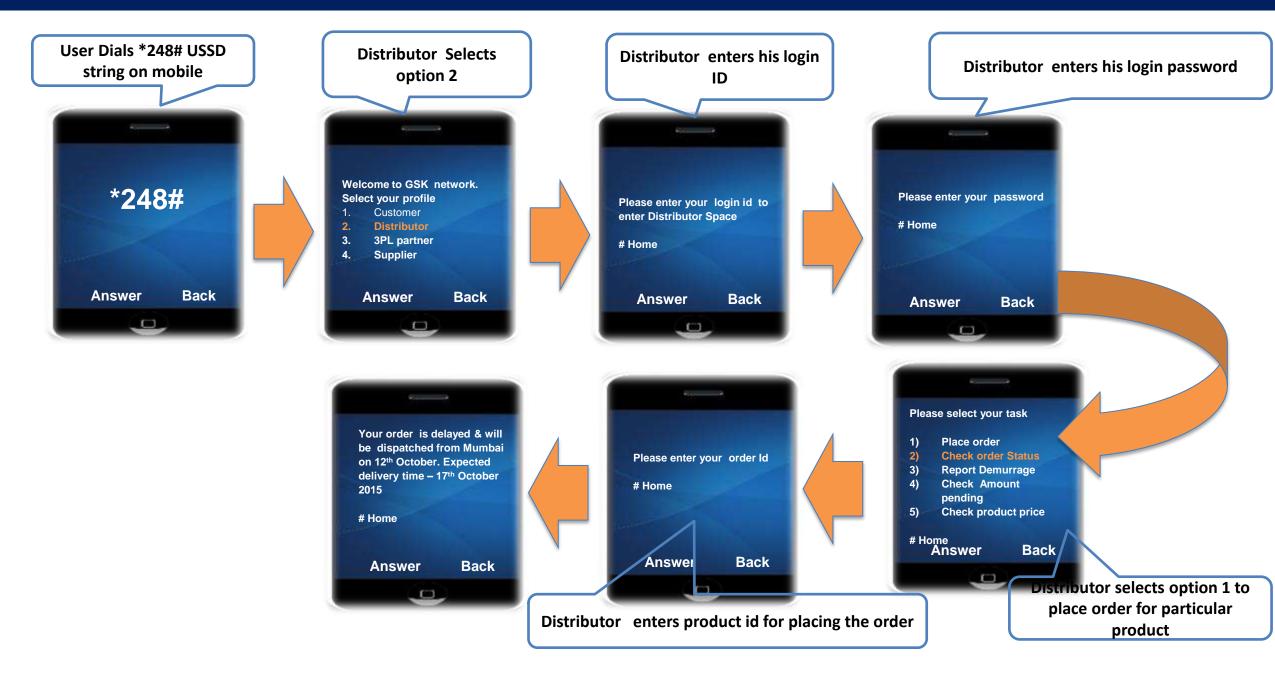


- ✓ Place orders via USSD for desired delivery date & destination
- ✓ Find stock availability for the given warehouse
- ✓ Search for existing 3PL partners, Whole sellers, GSK outlets contact details
- ✓ Track orders, milestones via USSD ETA, ETD, HAWB no. etc...
- ✓ View HTS codes, Restricted Party List, product description on USSD
- Request for call-back from GSK customer care team
- ✓ View Backlog Reports, Order status under order fulfilment
- ✓ Access Supplier details, check Supplier performance scorecard for given product
- View Spot Quotes and discounts for stakeholders
- ✓ **Send Promotional & other broadcast messages** to GSK customers
- ✓ Sales Target updates on USSD
- ✓ Conduct Surveys & Customer feedback on USSD.
- ✓ Send Returns & Claim request to nearest outlet

Scenario 1: Placing order at GSK Network



Scenario 2: Tracking order at GSK Network





Book
Appointment
with available
doctors

View Health
Tips, Precaution
Measures

View Patient History Check
Emergency
Helpline
Numbers

Access Blood test reports

Search Nearby
Medical Services
like Dental,
Gynaecology etc..

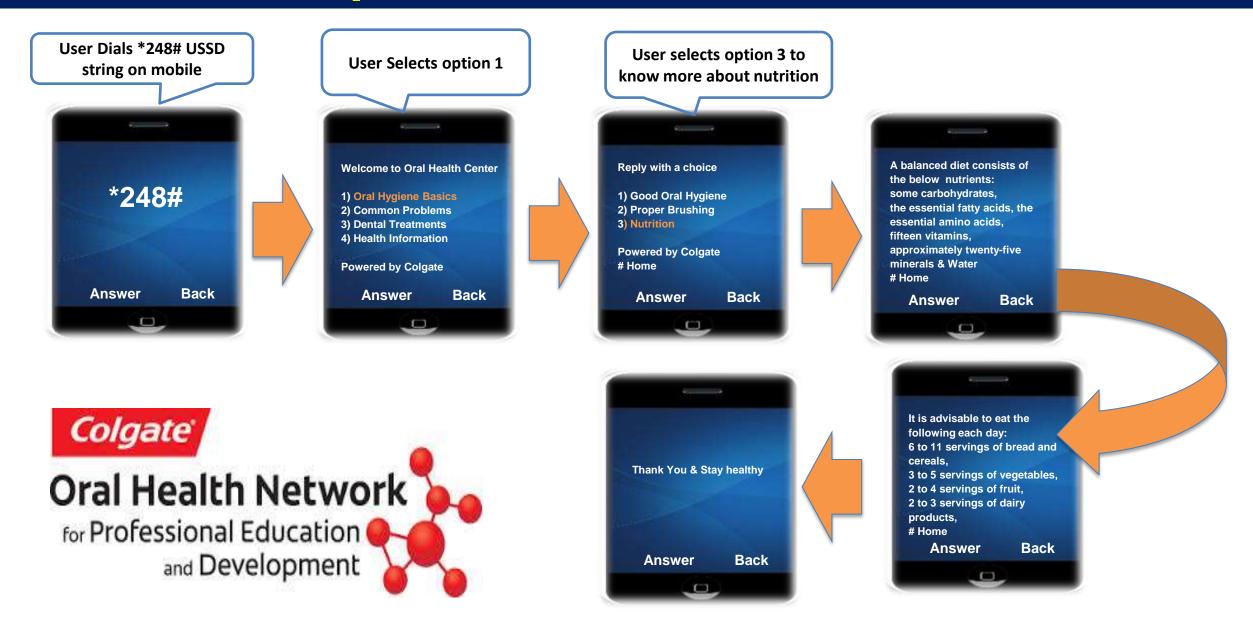
Contact Customer Services

Check Normal ranges for Health check-up reports

Broadcast
Public Welfare
Messages



Scenario 1 – Health Care Tips





Search Buses
for desired
journey date &
destination

Check seat
availability for
the travel

View discount offers currently available

Access Booked ticket history, Ticket no. etc. Send
cancellation or
Refund request
via USSD

View travel tips relevant to the journey

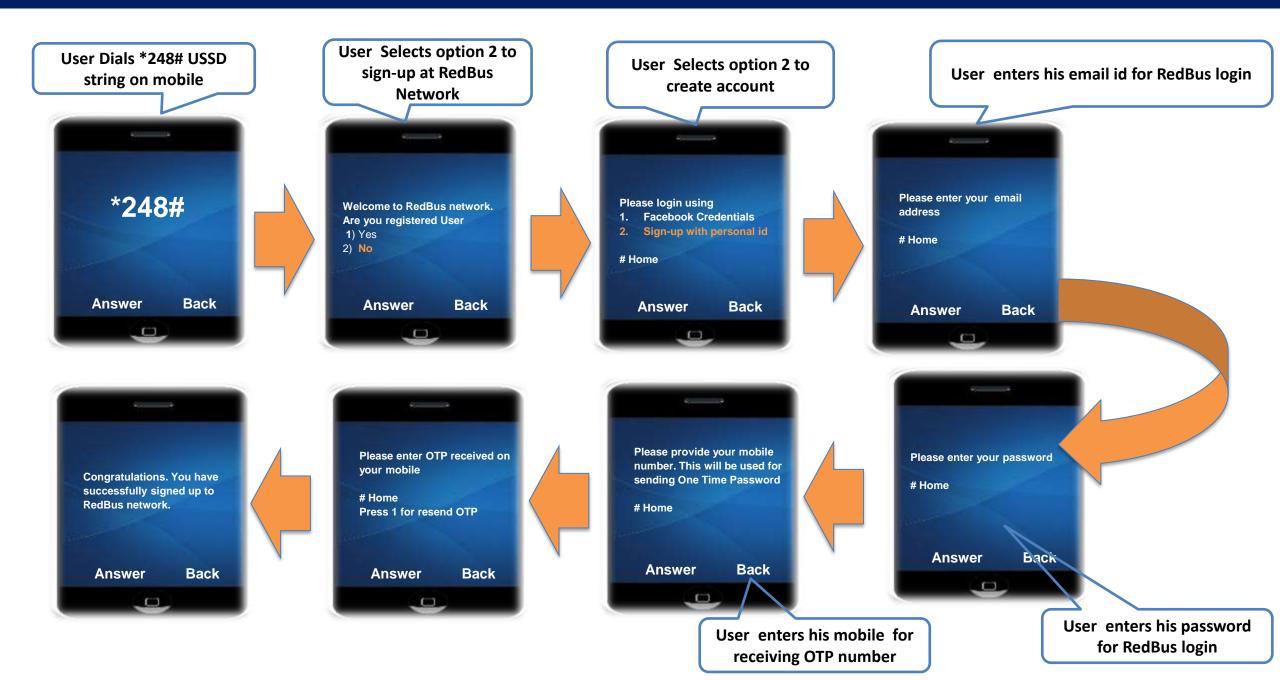
ContactCustomer
Services

Send Promotional & other broadcast messages to RedBus passengers & Booking agents



Our USSD Platform enable RedBus Customers & Transport operators

Scenario 1: USSD Screen flow for Passenger Sign-up



Home Service Providers









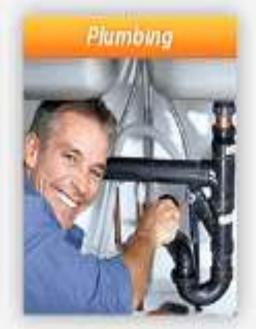






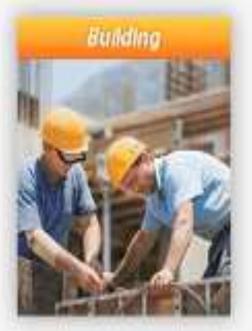






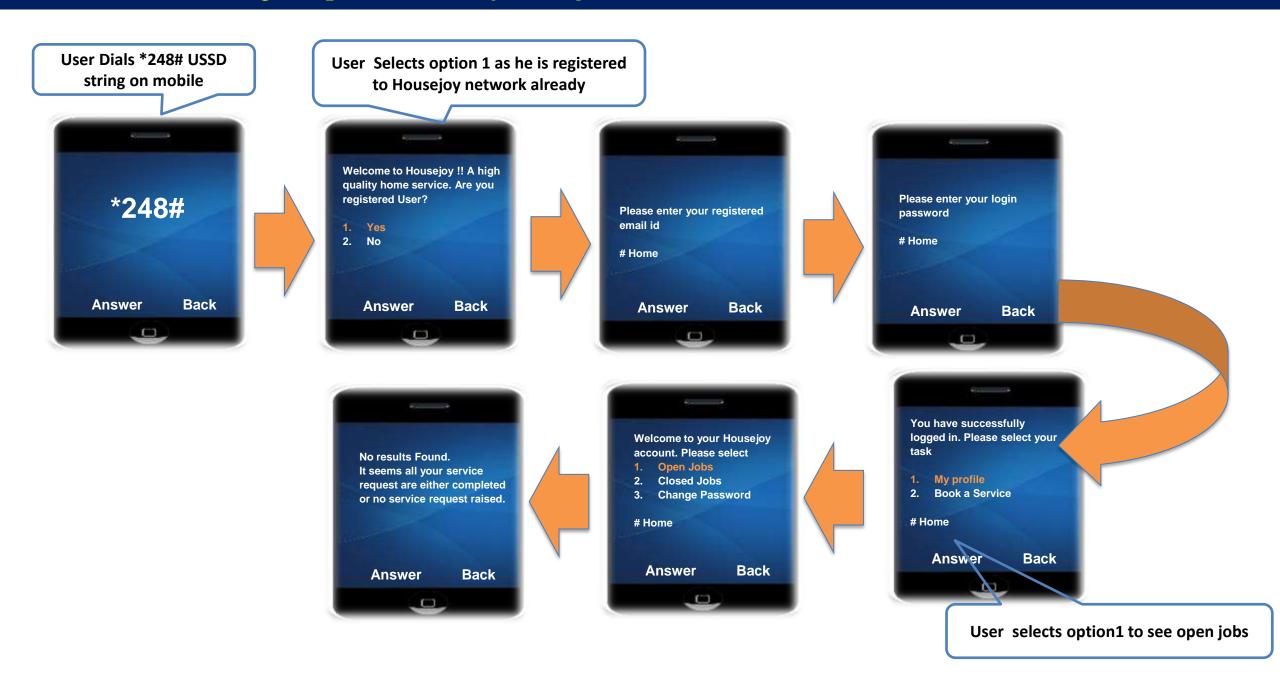




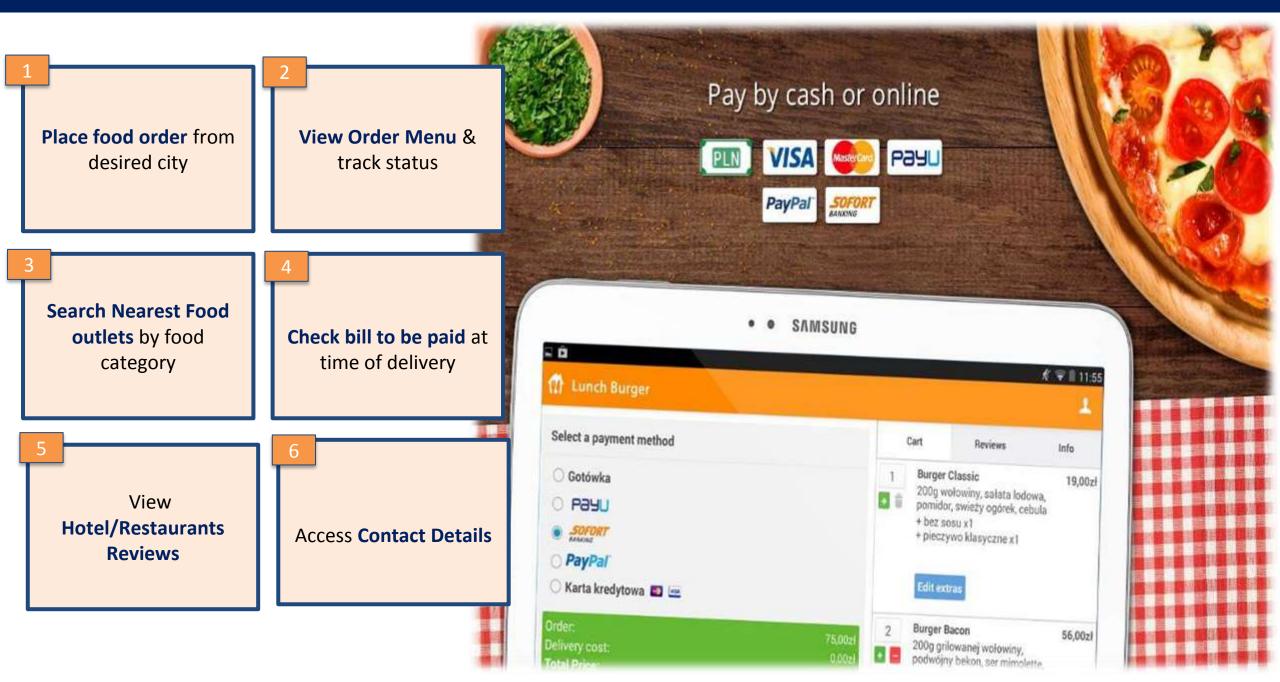




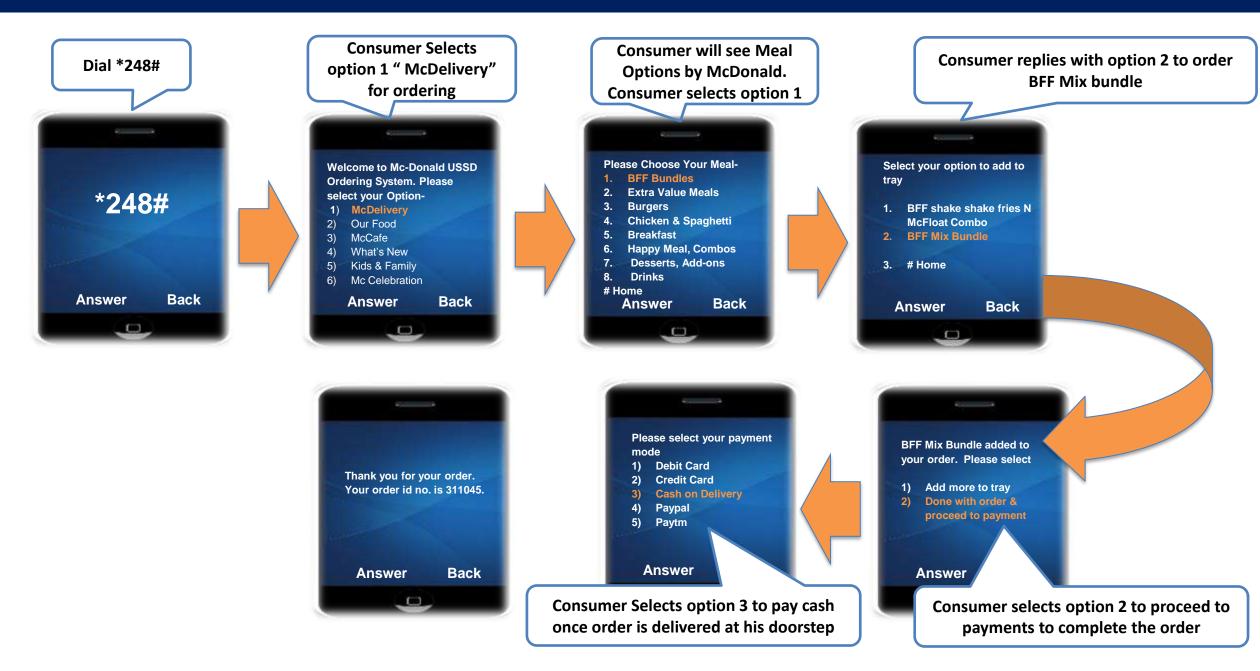
Scenario 1 – Tracking of open & closed Jobs by Customer





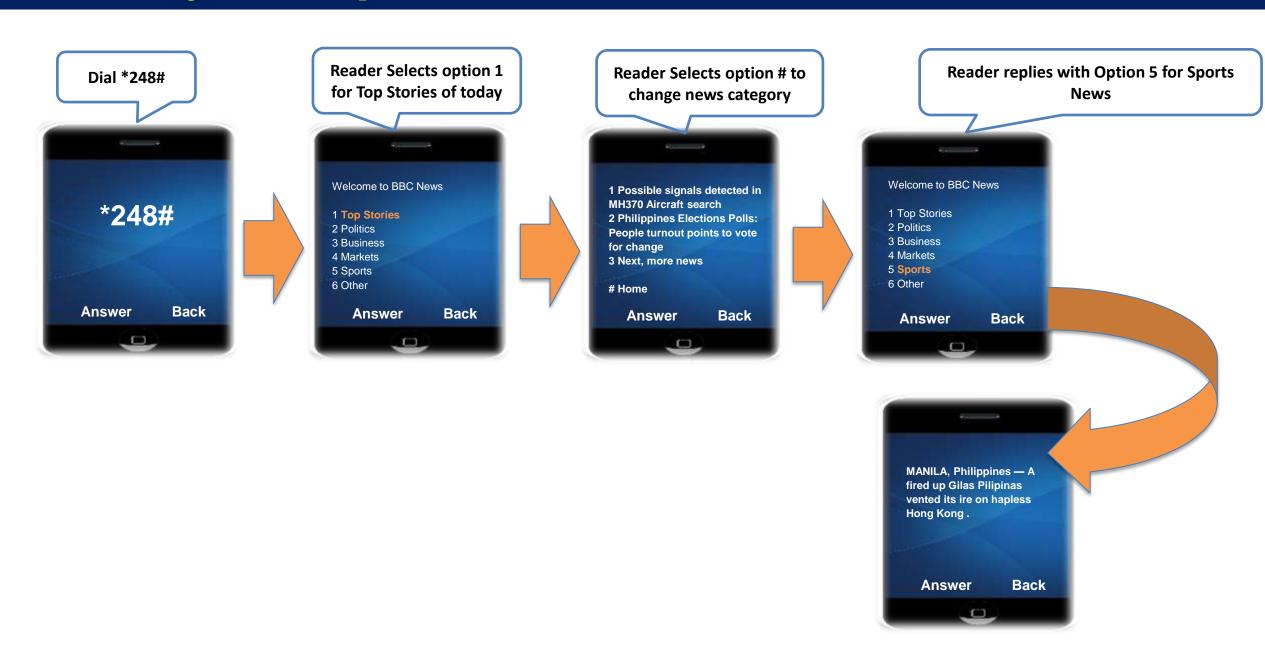


Scenario 1: Order Food from Restaurant via USSD





Scenario 1: Regional News Update



USSD Betting System- Pool Betting, Sports Betting, Lottery



Scenario 1: Pool Betting, Sports Betting



Registered Players/bettors simply need to dial USSD string & select desired option in order to place a bet. The USSD system recognizes the customer and verifies that he has the necessary credit balance available to place the bet, then executes the bet and allows the customer to play with the chosen numbers.

The advantage of USSD betting is that customers never need to go to an on-site location to play the lottery, nor do they need an expensive Smartphone - any phone will work for USSD betting. They can check their transactions online via the internet if they wish, but internet connectivity is not required in order to play.



